

### The Corporation of the City of Stratford Ad-Hoc Grand Trunk Renewal Committee Open Session **AGENDA**

Monday, March 17, 2025 Date:

Time: 4:00 P.M.

Location: City Hall Auditorium

Ad-Hoc GTR Committee Present:

Dan Mathieson - Chair Presiding, Mayor Martin Ritsma, Barb Cottle,

Franklin Famme, Mark Vandenbosch, Melanie Hare, Nic Flanagan, Paul Parlee,

Ron Dodson, Stephen Mitchell, Trudy Jonkman, Ryen Ropp Robinson,

Zach Schultz

Staff Present: Joan Thomson - Chief Administrative Officer, Emily Robson -

Corporate Initiatives Lead, Joani Gerber - CEO of investStratford, Adam Betteridge - Director of Building and Planning Services, Tim Wolfe -Director of Community Services, Victoria Trotter - Recording Secretary

**Pages** 

#### 1. Call to Order

The Chair to call the Meeting to Order.

Land Acknowledgement.

Moment of Silent Reflection.

Regrets provided from Melanie Hare and Stephen Mitchell.

#### 2. Disclosure of Pecuniary Interest and the General Nature Thereof

The Municipal Conflict of Interest Act requires any member of Council declaring a pecuniary interest and the general nature thereof, where the interest of a member of Council has not been disclosed by reason of the member's absence from the meeting, to disclose the interest at the first open meeting attended by the member of Council and otherwise comply with the Act.

### 3. Adoption of Previous Minutes:

Motion by

THAT the Minutes of the Ad-Hoc Grand Trunk Renewal Committee of The Corporation of the City of Stratford dated February 11, 2025 be adopted as printed.

### 4. Delegation Requests

None

### 5. Business Arising from Previous Minutes

### 5.1 Follow-Up on Key recommendations to Council

Discussion facilitated by Dan Mathieson, Chair

### 6. New Business

### 6.1 Development Strategy: Planning and Process

10 - 40

4 - 9

Joe Svec, Svec Group

Rock Wang, President, UrbanEdge Advisors

### 7. Working Group and Staff Updates

### 7.1 Partnership

Herb Klassen & Karen Haslam, Co-Chairs

No report

### 7.2 Vision, Planning & Architecture

Melanie Hare, Chair

No report

### 7.3 Real Estate, Legal & Finance

Franklin Famme, Chair

No report

### 7.4 Communications, Advocacy, Civic Engagement

Andrew Hilton & John Kastner, Co-Chairs

No report

### 7.5 Infrastructure & Environment

41

Stephen Cooper, Chair

Report dated March 10, 2025

### 7.6 Working Group Coordinators

Alan Kasperski & Ray Harsant, Coordinators

No report

### 7.7 Staff Update

42 - 52

Emily Robson, Corporate Initiatives Lead, City of Stratford

Joani Gerber, CEO, investStratford

- Updated work plan will be presented in April based on direction provided by Council at the February 24th meeting.

### 8. Date of Next Meeting

The next Ad-Hoc Grand Trunk Renewal Committee Meeting is Tuesday, April 22, 2025 in the Auditorium, City Hall.

### 9. Adjournment

Meeting Start Time:

Meeting End Time:

Motion by

THAT the March 17, 2025 Ad-Hoc Grand Trunk Renewal Committee meeting adjourn.



# The Corporation of the City of Stratford Ad-Hoc Grand Trunk Renewal Committee MINUTES

Date: February 11, 2025

Time: 4:00 P.M.

Location: City Hall Auditorium

Ad-Hoc Dan Mathieson - Chair Presiding, Mayor Martin Ritsma, Barb Committee Cottle, Franklin Famme, Mark Vandenbosch, Paul Parlee, Ron

Present: Dodson, Stephen Mitchell, Trudy Jonkman, Ryen Ropp-

Robinson, Zachary Schultz

Regrets: Melanie Hare, Nic Flanagan

Staff Present: Adam Betteridge - Director of Building and Planning Services,

Emily Robson - Corporate Initiatives Lead, Joan Thomson -

Chief Administrative Officer, Joani Gerber - CEO of

investStratford, Tim Wolfe - Director of Community Services,

Victoria Trotter - Recording Secretary

Also Present: Peggy, Vacalopolous, Working Group Members, Members of the

**Public** 

### 1. Call to Order

The Chair called the Meeting to Order.

Land Acknowledgement.

Moment of Silent Reflection.

### 2. Disclosure of Pecuniary Interest and the General Nature Thereof

The *Municipal Conflict of Interest Act* requires any member of Council declaring a pecuniary interest and the general nature thereof, where the interest of a member of Council has not been disclosed by reason of the member's absence from the meeting, to disclose the interest at the first open meeting attended by the member of Council and otherwise comply with the *Act*.

Name, Item and General Nature of Pecuniary Interest

None declared at the February 11, 2025 Ad-Hoc Grand Trunk Renewal Committee meeting.

### 3. Adoption of Previous Minutes:

**Motion by:** Mark Vandenbosch **Seconded by:** Paul Parlee

THAT the Minutes of the Ad-Hoc Grand Trunk Renewal Committee of The Corporation of the City of Stratford dated December 16, 2024 be adopted as printed including the attachments.

**Carried** 

### 4. Delegation Requests

Robert Ritz presented to the Committee regarding options for the Grand Trunk redevelopment. Highlights of the presentation included:

- locating the Locomotive 6218 on the second level at the east end of the building;
- · site access options;
- parking under the buildings;
- sites for private development using existing services on Downie and St. Patrick Street being developed first;
- recommending retaining a traffic consultant and economic strategist.

Emily Robson confirmed a land economist has been retained for this project.

### **5.** Business Arising from Previous Minutes

### **5.1** Shared Community Facilities & the GTR Opportunity

**Discussion:** Peggy Vacalopoulos presented to the Committee on exploring the feasibility of a new community complex in the City of Stratford. Highlights of the presentation included:

- funding and operational models including Third-Party Facilities,
   Shared Facilities and Municipally Owned and Operated Facilities;
- comparisons with municipalities who have completed similar facilities;
- estimated cost of a new facility is \$48.5M to \$76.5M;
- include complementary spaces to avoid duplication;
- implement strong Memorandums of Understanding (MOU) and non-competition clauses;
- start early with grants and funding initiatives;
- rationale to move forward includes community needs, supporting the United Nations Sustainable Development Goals and addressing the TRC (2015) Calls to Action.

A discussion took place regarding the potential impact on property taxes in the event the City is required to borrow funds to complete the project, the importance of the Indigenous Strategy and incorporating information of similar municipal projects which have failed in the next phase of the research.

**Motion by:** Franklin Famme **Seconded by:** Stephen Mitchell

THAT the report titled Exploring the Feasibility of a Community Complex as part of the Grand Trunk Master Plan be received.

**Carried** 

### **5.2 Updated Key Recommendations & Rationale for Council Consideration**

**Discussion:** Emily Robson presented key recommendations for consideration by the Committee noting the Committee considered four key recommendations offered by staff at the December 16, 2024 meeting. The updated motions include feedback provided by the Committee and

others stakeholders. These recommendations are to be presented to Council for consideration on February 24, 2025

A discussion took place regarding the updated motions noting the need to determine if Council is willing to invest in the project before reviewing actual space needs of each of the community partners.

Ms. Robson confirm the Committee will have the opportunity to provide input on the Expression of Interest for both residential development and the development of any potential parking or mobility structures. Joani Gerber stated there are a number of challenges relating to parking and an Expression of Interest is a starting point to develop solutions.

In response to questions from the Committee Joan Thomson stated the 2025 budget includes funds for advancement of work on the site, however, the use of funds must be at the direction of Council as staff do not have the authority to spend money without approval.

\*Mayor Ritsma is now present at 5:18 p.m.

Dan Mathieson confirmed the motions have been brought back to the Committee as members raised concerns that they did not have the opportunity to see the motions a final time.

A discussion regarding the potential of a developer for the property took place.

**Motion by:** Franklin Famme **Seconded by:** Paul Parlee

THAT staff be directed to pursue the shared community facility option as outlined in report COU25-XXX, which includes investment from the City in addition to funding from external sources and operational partners;

AND THAT Council direct staff to proceed with the exploration of the design, development, and operations of a shared community facility, and report back with a detailed plan outlining the project scope, a range of potential costs, and funding options for Council's consideration.

<sup>\*</sup>Ron Dodson is now absent at 5:13 p.m.

<sup>\*</sup>Mayor Ritsma is now absent at 5:14 p.m.

**Carried** 

**Motion by:** Franklin Famme **Seconded by:** Paul Parlee

THAT Council direct staff to develop and Expression of Interest to solicit proposals for housing development on the GTR Site, with a focus on the parcel known as 2D.

Carried

**Motion by:** Franklin Famme **Seconded by:** Paul Parlee

THAT Council direct staff to develop an Expression of Interest to solicit proposals for the development and operation of a parking and mobility solution on the GTR site.

Carried

#### 6. New Business

None noted.

### 7. Working Group and Staff Updates

### 7.1 Partnership

No report provided.

### 7.2 Vision, Planning & Architecture

No report provided.

### 7.3 Real Estate, Legal & Finance

No report provided.

### 7.4 Communications, Advocacy, Civic Engagement

No report provided.

### 7.5 Infrastructure & Environment

No report provided.

### **7.6 Working Group Coordinators**

No report provided.

### 7.7 Staff Update

No discussion.

### 8. Date of Next Meeting

The next Ad-Hoc Grand Trunk Renewal Committee Meeting is Monday, March 17, 2025 in the Auditorium at City Hall.

### 9. Adjournment

**Motion by:** Mayor Ritsma

Seconded by: Trudy Jonkman

**THAT the February 11, 2025 Ad-Hoc Grand Trunk Renewal Committee** 

meeting adjourn.

**Carried** 

Meeting Start Time: 4:30 P.M.

Meeting End Time: 5:37 P.M.

# Cooper Block Master Plan to Business Plan



# Cooper Block Master Plan: Towards a Business Plan

- Assessing the Demand
- Planning Considerations
- Starting Point/Phasing
- Financial Feasibility
- Business Case

# Assessing the Demand



# Forecasting Demand for Master Planned Uses



### Residential

- Driven by the magnitude and characteristics population and employment growth blended with the location and appeal of the community to stay or migrate to.
- This report focuses on Residential demand as it is the greatest influencer on other real estate sectors

### Commercial/Retail

• Largely a function of population growth

### Office

• Driven by employment, population growth, proximity to markets

### Hotel

• Driven by the appeal of the destination for work or leisure

### **Institutional Uses**

• Driven by government – driven by population growth

# Forecasted Stable Annual Population Growth



City's 2022 forecast predicts a growth to 2041 to 6,641 persons.



This equals about 3,705 net new households.



Households size will decline 2.22 to 1.79. due to falling birth rates and aging population.

Population and Housing Projections										
City of Stratford, 2006 to 2037										
	Population Households PPH									
Mid-2006	30,461	12,870	2.37							
Mid-2011	30,886	13,330	2.32							
Mid-2016	31,465	13,845	2.27							
Mid-2022	33,742	15,137	2.22							
Mid-2032	37,360	17,187	2.17							
Mid-2041	40,383	18,842	2.14							
Projected Change 2022 to 2041	6,641	3,705	1.79							
Average Annual Growth	332	185	-							

Source: City of Stratford Development Charges Background Study 2022, Watson & Associates Economists Ltd.

# Demand is Growing from Older Demographic Groups

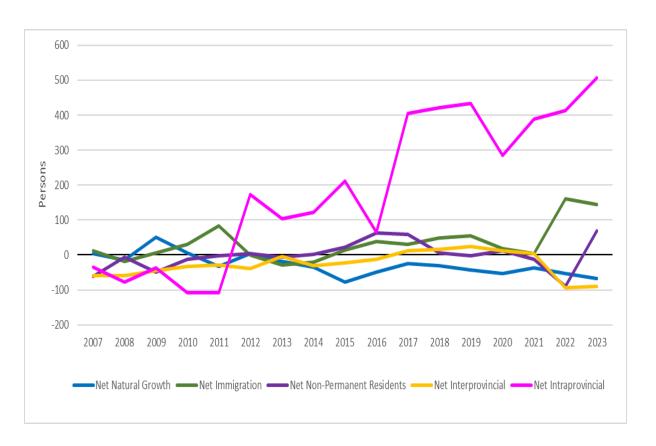
Population Growth by Age Group 2016 to 2021											
	20-2	24	35-54		55-6	4	65-79				
Geography	2021 Population	%	2021 Population	%	2021 Population	%	2021 Population	%			
Perth	14,385	11%	18,790		11,970	14%	12,735	50%			
Stratford	5,685	1%	7,955	-7%	5,155	10%	5,840	63%			
Wellington	48,430	12%	61,210	5%	32,965	18%	31,870	32%			
Waterloo	132,270	16%	153,635	10%	72,895	12%	68,350	22%			
Oxford	21,620	23%	29,655	8%	17,220	15%	18,195	29%			
Middlesex	107,745	21%	123,875	10%	66,595	12%	67,440	25%			
Huron	9,610	3%	12,550		9,700	8%	12,125	71%			
Ontario	2,852,210	27%	3,674,040		2,006,735	21%	1,973,980	39%			

Majority of growth comes from groups 55 years and older

Some younger demand may be linked to influences such as

- Remote working
- Student housing
- Employment

# Demand is coming from across the Province



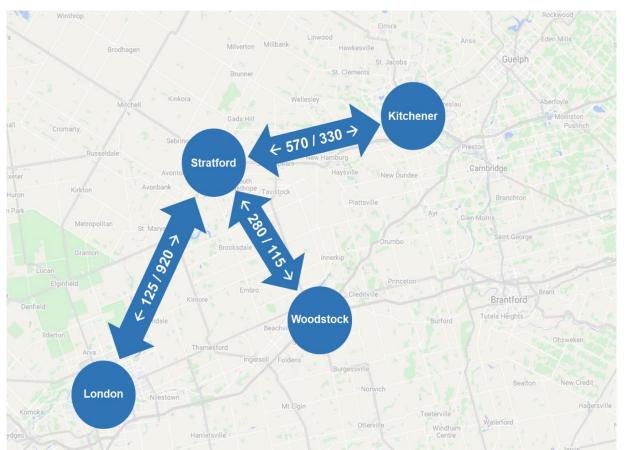
Intra-provincial growth averaging 308 persons per year over the past 5 years

Explains origins of most of Stratford's growth

Migration largely from the GTA, London and Waterloo.

Likely due to affordability, small town character, perceptions of low crime rates, association with the Arts.

# In Bound Commuting Flows Suggest Supply Side Issues



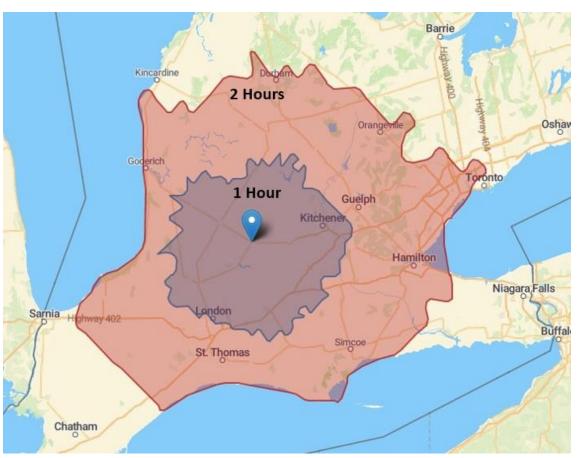
Stratford is positioned between several markets including London, Woodstock and Kitchener.

These markets provide a wider range of labour talent for employers in Stratford to draw on.

This positive inflow of labour suggests that the current market is, for some reason, not attracting buyers/renters to its potential

This could be supply side issues associated with lifestyle, school or other reasons unassociated with Stratford. Maybe because there are a larger suite of amenities in Waterloo or London.

# Demand is coming from across the Province



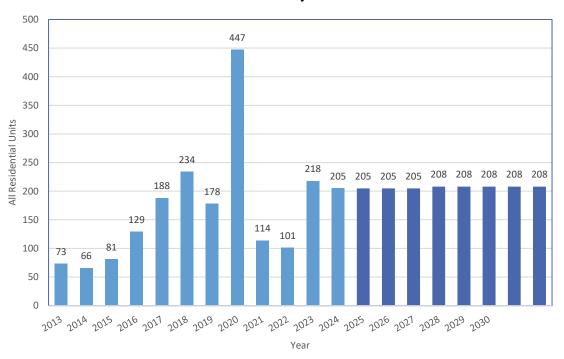
Inbound demand is largely coming from within a 1 hour radius of Stratford

Typically, the threshold distance people are willing to move is 2 hours.

This allows opportunities for new residents to stay connected to family, friends and trusted services.

# Forecasted Housing Need

## Historical and Forecasted Residential Building Permit Activity



Estimated overall demand averaging 208 new units per year

# Expect demand for smaller, lower maintenance homes

- Townhomes
- Condos
- Single Family Homes

Apartment demand is estimated to be 50 -80 units per year

But likely to grow

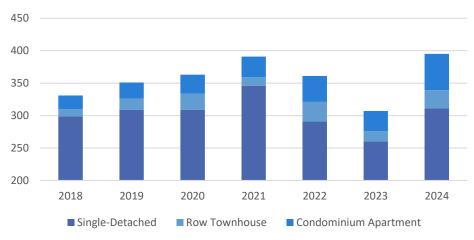
# **Pricing Trends Resale Market**

Volume of condominium sales trending higher = but still modest. Condo sales as a percentage of all resales grew from 6% in 2018 to 14% in 2024. This may be due to supply increases.

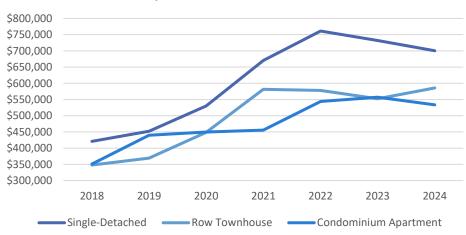
However, despite growing demand Condos show moderating price growth in 2023-25 compared to townhomes

Detached homes still the predominate market segment. Pricing off from 2021 peaks. Price decline was less than GTA homes.

# Annual Sales, by Product Type City of Stratford: 2018-2024



### Average Annual Resale Price, by Product Type City of Stratford: 2018-2024



# **Pricing Trends- Resale Market**

2024 had a significant increase in condo sales

Pricing averaged \$533,643 down from \$557,092 the previous year

Townhome pricing show signs of recovering to peak 2021 pricing – likely due to the relative limited supply

Detached market still down from 2022 peak pricing but recovering



Year	Sales	Avg. Sale Price	Y-Y Change	New Listings	SNLR	Avg. DOM	
ngle-Detached							
2018	299	\$420,911	11%	343	87%	31	
2019	309	\$451,987	7%	372	83%	31	
2020	309	\$530,031	17%	329	94%	28	
2021	346	\$670,248	26%	387	89%	12	
2022	291	\$761,096	14%	433	67%	17	
2023	260	\$731,717	-4%	399	65%	34	
2024	311	\$700,427	-8%	475	65%	35	
ow Townhouse	·						
2018	11	\$347,918	13%	12	92%	17	
2019	17	\$369,053	6%	19	89%	25	
2020	25	\$448,600	22%	27	93%	19	
2021	13	\$581,241	30%	13	100%	11	
2022	30	\$577,753	-1%	52	58%	25	
2023	16	\$552,308	-4%	21	76%	19	
2024	28	\$585,643	1%	44	64%	29	
ondominium Apartn	nent						
2018	21	\$350,998	-2%	24	88%	41	
2019	25	\$440,034	25%	29	86%	66	
2020	29	\$449,579	2%	32	91%	41	
2021	32	\$455,768	1%	32	100%	16	
2022	40	\$543,844	19%	58	69%	22	
2023	31	\$557,092	2%	88	35%	47	
2024	56	\$533,710	-2%	93	60%	67	

# Resale Market 2024 Examples



1,584 square foot unit Sold for \$865,000 (\$545 psf) October 2024



1,487 square foot unit Sold for \$564,000 (379 psf ) May 2024



1,000 square foot unit Sold for \$650,000 (650psf ) January 2024

# Cooper Block Aligned to Market Demand



Walkable

Access to a wide range of amenities

Opportunities to create a sense of prestige and exclusivity

Potential for Library and new YMCA could enhance market appeal

Longer term - Market Opportunities for Hotel and Commercial Uses?

### **Rental Market Demand**



Demand for rental housing has generally increased across Ontario as affordability has eroded

The Federal Waiver of GST and favourable CMHC construction loan programs have stimulated growth.

Rental Supply growth has been modest despite vacancy rates consistently below 3.0% - the benchmark for a balanced market.

Local price growth has been strong – especially in the last four years

Pricing per square foot appears to range from \$2.00 to @3.00 psf range across a wide range of suite qualities and locations

One Bedroom Units range from \$1,700 to \$2,000 per month for the most modern units. Two Bedroom units start at about \$1900 per month and range up to \$3,000 per month,

# How Demand might Respond to a Project in the Cooper Block



Walkability to downtown, retail and commercial amenity highly sought by key market segments

Very little comparable developments

Cooper Block could capture the majority of forecasted **apartment** demand

Demand suggests buildings of about 80 to 120 units in size

Affordability issues suggest lower cost wood frame buildings with surface parking

# **Conceptual Condominium Pricing**

Unit Mix and Pricing for a Conceptual Condominium Building - Cooper Block											
Unit Mix Suite Size Range PSF Range End Price Range											
	% # Min Max Min Max Min Ma										
One Bedroom 40%			600	675	\$640	\$680	\$408,000	\$432,000			
Two Bedroom	60%	18	950	1,350	\$660	\$700	\$665,000	\$891,000			
Includes One Parking Space 30											
Subject to Detailed Market Study and Design											

Demand has show modest signs of growth in term of sales growing from 45 sale in 2023 to 60 sales in 2024

Pricing is highly variable depending on the location, age, conditions and amenities.

For newer buildings in comparable locations to downtown pricing appears to be in \$650 to \$700 psf range

Projects should consider a mix of one and two bedroom units with one bedroom units with a minimal set of amenities

The table to the left illustrates "conceptual" pricing and suite mix for a 30 unit building in the Cooper Block area

# Demand for Rental Housing

Unit Mix and Pricing for a Conceptual Rental Building - Cooper Block													
	Unit	t Mix Suite Size Range				PSF Range				Monthly Rent Range			
	%	#	Min	Max	1	Min		Max		Min		Max	
One Bedroom	40%	12	600	630	\$	3.60	\$	3.50	\$	2,100	\$	2,268	
Two Bedroom	60%	18	950	1,200	\$	2.60	\$	2.60	\$	2,470	\$	3,120	
Includes One Parki	ng Space	30											



Subject to Detailed Market Study and Design

There is likely immediate demand for all forms of rental housing. The key issue is can it be constructed for the rents that are likely to be supported in the market.

Seniors. Especially those that travel or have second homes appreciate the lock and leave features of rental housing and are seeking good quality rentals in walkable communities

Students at Waterloo University. A study should be undertaken to specify the characteristics of demand from the university to determine if a project could proceed in the near term

Co-Housing is an emerging format of housing that seeks to offer a shared set of amenities that reduces the need for personal space, improves affordability and encourages socialization.

Federal Incentives such as GST Waivers and CMHC Loans can make marginal projects profitable.

# Planning Considerations



# Planning Considerations: Who Leads the Project?



### City Lead Approvals

- Can help the marketability by making "development ready" sites
- Reduces Developer Uncertainty = increased value
- Might accelerate development if market demand is present
- Increases public confidence that height and density are appropriate

### **Developer Lead Approvals**

- Allows developments to be tailored to the project a developer wants to build.
- Mitigates the potential for the City to get approvals "wrong"
- But...Developer will pay less for the land given the risks, cost and time associated with achieving planning approvals

# Planning Considerations





Market forecasts suggests buildings of between 30 to 120 units

Affordability issues might suggest lower cost wood frame buildings with surface parking – effectively limiting height to six storeys.

Opportunities for higher buildings might present themselves – especially in student rentals.

Underground parking may not be feasible – the masterplan should allow for surface parking.

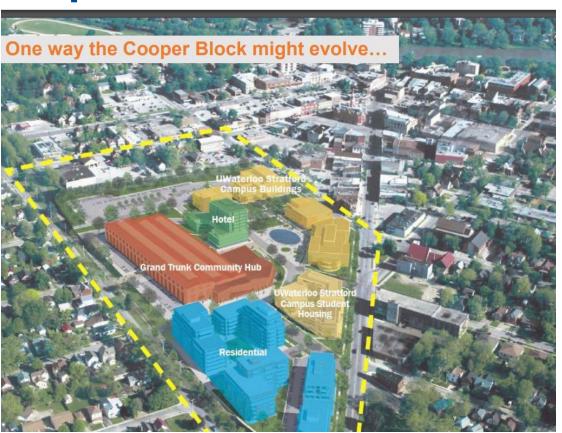
Carefully consider requirements for retail uses. The costs to build street related retail are unlikely to rent at a rate sufficient to justify the cost of construction.

Carefully consider public requirements as any associated costs will be reflected in the land value and may discourage investment.

# Starting and Phasing



# Starting Point Depends on..



Market Demand- If demand is strong the City has negotiating strength. This might justify more than one starting point. For example, subject to more detailed market work, a student rental building and a seniors oriented condo might be launched simultaneously

Institutional Opportunities – The opportunity for a new YMCA and a Library could, have significant positive downstream impacts. If these projects can be funded – it may make sense for these projects to proceed as early phases to drive the value of the remaining land.

Financial Resources – If financial resources are limited, it may be appropriate to allow a developer lead approach that shifts costs to the private sector.

### **Possibilities**



### The Power of Placemaking

• Library/YMCA/Parks space could have a material, long term impact on the balance of the Cooper Block

### Fund and Construct New Infrastructure

• If the City has the resources, investing in the necessary water/sewer/storm/hydro infrastructure has the potential to generate a positive return in land sales.

### **Residential Building**

• An early phase residential building could help shift the market perception of the area.

### **Student Housing**

 There maybe an immediate market need and could be part of a quick start strategy for the Cooper Block

# Financial Feasibility



# **Forecasting Costs**



Determine and cost all probable infrastructure needs to facilitate development – on site and downstream. Consider logical phasing options

Assess probable timing of improvements

Determine what costs can be captured in City Budgets

Is the City in a position to offer incentives such as DC deferrals or waivers, reduction of fees, accelerated approvals? All, or some of these, can facilitate development.

# Forecasting Revenues

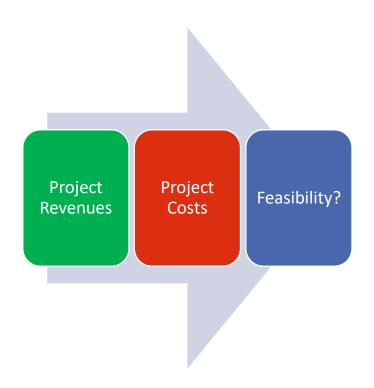


Assess value of land for Market Sale through a residual land value analysis that forecasts probable development revenue against costs

A residual land value analysis will also consider the time impacts on costs and revenues.

### nblc

## **Development – Cashflow Analysis**



Summarize annual probable costs

Input annual probable land sales

Identify cashflow shortfalls or surpluses

If there are shortfalls, assess feasibility and adjust the master plan. How can it be changes to reduce costs or improve revenues?

## **Business Case**



## The Components of a Business Case

Master Plan

Market Demand – Rationale for the Redevelopment

Planning

Forecast of Revenues and Costs

**Funding Financing Sources** 

Disposition Process – How will the City sell land?

Implementation

Identifying Risks and Mitigation

# 

Trusted advisors since 1976.



#### **Ad-Hoc Grand Trunk Renewal**

#### **Committee**

Working Group:	Infrastructure & Environmental	
Report Date:	March 10, 2025	

#### Requested Committee Direction:

The report is for information only.

#### **Discussion Points:**

The committee has been formed with the following members:

• Working Group Chair Stephen Cooper

Members of the Ad-Hoc Committee: Nic Flanagan, Barb Cottle

Construction Manager: Iain Reynolds of Feltz Design Build
 Engineering Project Manager: Brent Powers of Artas Engineering
 Architect: Jeffery Atchison of SRM Architects

#### Overview of Previous Month

- Several members of the working group attended a Climate Momentum presentation at City Hall on January 23.
- The working group did not meet during February.
- Our current focus is environmental sustainability and green/renewable energy initiatives.
- The working group has begun to review existing reports and work already completed by the City of Stratford in relation to environmental sustainability initiatives. This includes the following resources:
  - Stratford Community Climate Action Plan
  - City of Stratford Corporate Energy & Emissions Plan
  - Council's Climate Emergency Declaration of 2020

#### Overview of Upcoming Month:

Summary of work anticipated for the upcoming month.

Item #	Item/Action	By Whom	By When
1	Meet with working group to review energy efficiency criteria and environmental sustainability.	S. Cooper	Mar 13 / 25

## Q3-Q4 2024 Work Plan: Grand Trunk Renewal Staff Update March 10, 2025

Objective: Develop a comprehensive business plan, secure initial approvals, and prepare for detailed planning.

1. Finalize Vision & Guiding Principles Staff Lead: Corporate Initiatives

Working Group: Vision, Planning & Architecture

*Key Result:* Final Vision & Guiding Principles endorsed by Committee & Council and incorporated into procurement documents.

Task	Target Date	Status	Notes
Complete community outreach & prepare findings	Q2 2024	Complete	<ul><li>Reviewed by AHC in July</li><li>Revised by WG in</li></ul>
Develop vision statement	Q3 2024	Complete	August
Revise guiding principles	Q3 2024	Complete	- Endorsed by Council September 23, 2024
Prepare graphic representation for vision & guiding principles	Q3 2024	Complete	<ul> <li>Shared with the AHC at the November meeting</li> </ul>
Prepare report for Committee & Council	Q3 2024	Complete	
Deliver report to Committee & Council	Q3 2024	Complete	- Endorsed by Council on September 23, 2024
Prepare reporting back mechanism for the community to share vision & guiding principles	Q4 2024	In progress	<ul> <li>Website updated.</li> <li>Graphic design for vision and guiding principles underway.</li> <li>Deliverables ready in April.</li> </ul>
Incorporate vision & guiding principles into communication materials and other processes (procurement etc.)	Q4 2024 and beyond	In progress	- Communications materials drafted by WG for review.

2. Site Analysis & Environmental Assessment

Staff Lead: investStratford

Working Group: Environmental & Infrastructure

*Key Result:* Recommendations on additional site assessment needed to prepare for development, recommendations for approaches to carbon neutrality, complete internal formal consultation on the site.

Task	Target Date	Status	Notes
Analyze and synthesize existing findings on site condition and environmental status, including the heritage industrial building	Q3-Q4 2024	Complete	<ul> <li>Working with         Infrastructure &amp;         Environment working         group on this. Meeting         on August 28 to discuss         existing information and         next steps.</li> <li>Detailed information on         the status of property to         be presented by Taylor         Crinklaw, Director of         Infrastructure at the Ad         Hoc Meeting on         October 21, 2024.</li> <li>Information provided         with November agenda         package.</li> <li>Follow-up         environmental         remediation question         on December agenda.</li> </ul>
Identify additional site assessment needs and Indigenous engagements/consultations	Q3-Q4 2024	In progress	<ul> <li>Manager of Inclusion,         Equity and Indigenous         Initiatives &amp;         Accessibility, Diversity         and Inclusion         Coordinator developing         an Indigenous         Engagement and         Consultation strategy         for the Committee's         consideration in         October         Committee endorsed         draft strategy in         October.         The strategy was         anticipated to go to</li> </ul>

			Council in January for feedback and approval, but this was delayed due to budget proceedings.  - Staff continue to participate in Kaswentha/Two Row Now monthly meetings.  - Christin Dennis has agreed to consult on this project and it currently reviewing the strategy.
Identify a range of potential	Q3-Q4	In	- Infrastructure and
strategies to achieve carbon neutrality.	2024	progress	Environment WG turning their attention
·			to this in
			November/December.
			- Anticipate sharing with
			committee in Q1 2025

#### 3. Develop Key Partnership Model

Staff Leads: Corporate Initiatives & investStratford

Working Group: Partnership

*Key Result:* Establish a formal agreement for the construction and operation of a community recreation/amenity facility, including program of space and high-level design.

Task	Target Date	Status	Notes
Conduct a needs assessment to determine complementary space needs across the community	Q3 2024	Complete	<ul> <li>WG is meeting with community groups to assess needs.</li> <li>WG presenting report in December Ad Hoc Committee meeting.</li> </ul>
Collaborate with key partners to define roles, governance, project interest, and program of spaces and services	Q3 2024	Complete	<ul> <li>Regular meetings         with key partners         including the YMCA         and Stratford Public         Library</li> </ul>

Discussion on Community Needs and Potential Spaces/Services	Q3 2024	Complete	- Key partners and WG met to discuss community needs
Collaborative Session to Identify and Prioritize Types of Spaces and Services	Q3 2024	Complete	- Partners have developed a draft high-level space program
Agreement on the Program of spaces and services	Q4 2024	Deferred	- To be completed after direction from Council on Feb 24.
Draft the program outline and refine it based on stakeholder feedback	Q4 2024	Deferred	- To be completed after direction from Council on Feb 24.
Bring outline of MOU and options for consideration to both Committee and Council	Q4 2024- Q1 2025	Complete	<ul> <li>Council report with key recommendation on a shared community facility presented to Council on February 24th.</li> <li>Council directed further exploration and development of the shared community facility model.</li> </ul>
Formalize the program agreement & preliminary design	Q1 2025	In progress	- The development of this scope of work is underway and will be presented to the Committee and Council in Q2 of 2025.
Outline financial requirements, potential funding sources, and investment opportunities.	Q4 2024- Q1 2025	Complete	<ul> <li>Included in benchmarking research</li> </ul>
Identify potential risks and develop mitigation strategies	Q4 2024- Q1 2025	In progress	- Included in the program agreement and preliminary design scope of work. This scope of work is to be presented to the Committee and Council in Q2 of

			2025.
Secure direction to negotiate legal agreements and design	Q4 2024- Q1 2025	In progress	<ul> <li>This needs direction from Council.</li> <li>Anticipated in February.</li> </ul>
Establish legal agreements with partners	Q1-Q2 2025	Not yet started	<ul> <li>This needs direction from Council.</li> <li>Anticipated in Q2 of 2025.</li> </ul>

#### 4. Communications & Community Engagement

Staff Lead: Corporate Initiatives

Working Group: Comms & Civic Engagement

*Key Result:* Activate the GTR site through placemaking interventions

Task	Target Date	Status	Notes
Continue engagement activities	Ongoing	In progress	<ul> <li>SLAAA engagement         activity on September         7<sup>th</sup> to gather insight         from members</li> <li>SLAAA Board meeting         discussion in         November</li> </ul>
Plan and implement 'early wins' placemaking site activations	Q3-Q4	In progress	<ul> <li>Developing event/activation parameters (site safety, protocols, infrastructure, insurance requirements) in collaboration with LightsON and Stratford Summer Music</li> <li>Council direction from key recommendations presented on February 24<sup>th</sup> to proceed with background research and bring costing back to Committee and Council for feedback and further direction.</li> <li>Engineer and architect undertaking initial work to identify on site interventions required for occupancy.</li> <li>Planning for small</li> </ul>

			group tours is underway Communications WG to lead upcoming site tours.
Prepare and implement communications plans, including key messages and collateral materials	Ongoing	In progress	<ul> <li>WG will undertake a scope of work that includes:</li> <li>Revision of key messages</li> <li>Additional website content</li> <li>Presentation deck and speaking points developed for shared use</li> </ul>

#### 5. Procurement/RFP Process and Legal Agreements Structure

Staff Lead: investStratford

Working Group: Finance and Real Estate

Key Result: Council-endorsed strategy for land disposition and development partner selection.

Task	Target Date	Status	Notes
Develop recommendations for the process and approach to the disposition of lands (competitive procurement process)	Q4 2024	Complete	<ul> <li>Developed options for disposition.</li> <li>Key recommendations re: residential and mobility structure development considered by Council on February 24 and Council provided direction to proceed.</li> </ul>
Determine available space (roads, priority)	Q4 2024	In progress	- Under discussion with Engineering
Develop a plan for implementation of recommendations	Q4 2024	In progress	
Develop a promotional plan	Q4 2024	Not yet started	
Develop website materials (3D models, real estate pieces, history to current, camera/time-lapse, website hosting location, community buzz)	Q4 2024- Q 1 2025	Not yet started	
International attraction	Q4 2024- Q 1 2025	Not yet started	
Create a database & CRM	Q1 2025	In progress	

#### 4. Financial & Real Estate Model Staff Lead: investStratford

Working Group: Finance & Real Estate

Key Result: Articulate development scenarios and seek endorsement from Council to pursue the preferred model.

Task	Target	Status	Notes
	Date		

Validate site capacity and program, identifying tradeoffs and optionality	Q3-Q4 2024	Complete	-	Urban planning and land economics expertise retained to conduct market analysis & sounding. Findings presented to the Ad Hoc Committee in December. Final report to Committee and Council in Q2 of 2025.
Review existing parking study	Q3 2024	Complete	_	
Determine the number of parking spaces needed, ownership options, and phasing	Q3-Q4 2024	In progress	-	Number of parking spaces depended on site usage. Researching parking deliver models Key recommendations presented to Council on February 24, 2025 provided direction to proceed with an EOI for a parking and mobility structure.
Develop sales mix	Q3-Q4 2024	In progress	-	Included in development scenario scope of work undertaken by Svec Group. Findings anticipated in Q2 of 2025.
Conduct market sounding for medium and high-density housing, cultural space, and other employment/entrepreneurial spaces/ Informal market sounding	Q4 2024	In progress	-	Included in development scenario scope of work undertaken by Svec Group. Findings anticipated in Q2 of 2025.
Articulate financial and real estate models for consideration / Assessment of forecasted market demand and pro forma to evaluate financial feasibility, including market	Q4 2024	In progress	-	Included in development scenario scope of work undertaken by Svec Group. Findings

project review		anticipated in Q2 of
		2025.

#### 7. Economic, Environmental, and Social Impact Analysis

Staff Leads: Corporate Initiatives & investStratford

Working Group: All

*Key Result*: Provide impact analysis to inform development scenarios and recommendations on preferred models.

Task	Target	Status	Notes	
	Date			
Analyze financial	Q4 2024-	Not yet		
and real estate	Q1 2025	started		
models to				
articulate the				
economic,				
environmental,				
and social impact				
of each option				

#### 8. Government Relations

Staff Lead: Corporate Initiatives & investStratford

*Key Result:* Determine best opportunities for collaboration and set government relations priorities.

Task	Target	Status	Notes
	Date		
Identify potential funding	Q3-Q4	In progress	- List of funding
opportunities & grants	2024		opportunities
			regularly updated
Identify key relationships and	Q4 2024	In progress	
engagements.			
Consult with MOE on site conditions.	Ongoing	In progress	

#### Anticipated Key Council Report Dates

Date	Date Type	Deliverable/Milestone
August 2024	Council Meeting	Council consideration of work plan
September 2024	Council Meeting	Council consideration of final vision & guiding principles
October 2024 Deferred	Council Meeting	Council consideration of Key Partnership Model—Deferred to February 2025 report
November 2024 Deferred	Council Meeting	Council consideration of committee recommendations for development model(s)—Deferred to February 2025 report
February 24, 2025	Council Meeting	Recommendations on Key Actions (activations, community facility, housing, parking and mobility)